

# Your Aptik Assure Quote

Prepared exclusively for Select Engineering Consultants Ltd. — St. Albert · Beaumont · Acheson, Alberta

This is the complete cost picture for Select Engineering: one flat-rate platform covering AI, security, backup, telephony, and unlimited support for all 70 people — plus two site-specific add-ons confirmed during discovery. There is nothing else to quote, because nothing else applies. Figures below are planning estimates; the discovery session and a brief site walkthrough convert them into firm numbers before anything is signed.

CORE PLATFORM

## Aptik Assure — All-Inclusive

70 users x \$300/user/month. AI, security, backup, phones, and unlimited support — unified into one flat rate.

**\$21,000**  
per month

+ SITE-SPECIFIC ADD-ONS

• **Managed Networking & Firewalls**

Secure Wi-Fi, firewalls & switching — sized to ~2 floors / 12,000 sq ft

**\$850–\$1,250**  
/ MONTH

• **Onboarding & Migration Fee**

Equal to one month of service — covers the complete cutover

**\$21,000**  
ONE-TIME

ESTIMATED MONTHLY INVESTMENT

Onboarding fee billed once, separately, at signing

**\$21,850–\$22,250** / month

If your site needs them — quoted only once confirmed in discovery: high-performance CAD storage (~\$15,000 one-time) · workstations & hardware (cost + fixed 5%) · existing security systems (managed or migrated, scoped together).

### Everything Inside the Flat Rate

- ✓ Top-tier productivity & security suite licence
- ✓ Premium AI assistant, grounded in your data
- ✓ 24/7 human-led security operations centre
- ✓ Identity threat defence for every inbox
- ✓ Immutable Canadian backup of mail & files
- ✓ Business calling, queues & auto-attendant
- ✓ Continuous vulnerability management & pen testing
- ✓ Unlimited support for every employee
- ✓ Third-party vendor support & coordination
- ✓ New-hire onboarding & secure offboarding
- ✓ Projects, AI & training workshops
- ✓ Quarterly business reviews & roadmap

**24/7**

Human-Led Security Operations

**70**

People Covered, Day One

**100%**

Canadian Data Residency

**\$0**

Hourly Billing, Ever

### Ready to Move Forward?

One 45-minute discovery session plus a brief site walkthrough confirms building sizing, CAD and server needs, and your security-system approach — turning every estimate above into a firm number before anything is signed.

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All figures in CAD, plus applicable taxes. Estimates are illustrative planning figures, not a binding quotation. Aptik — AI-First Managed IT. This document is confidential and prepared exclusively for Select Engineering Consultants Ltd.; valid for 60 days from the date above.